# SELF-FUNDED HEALTH PLANS 1st Quarter 2008 Results

#### Gain/Loss by Plan (\$000)

| Plan                | 2006 Year | 2007 Year | 1st Quarter 2007 | 1st Quarter 2008 |
|---------------------|-----------|-----------|------------------|------------------|
| Care Basic          | \$10,112  | \$26,166  | \$1,828          | \$444            |
| Care Supplemental   | (\$8,684) | (\$6,558) | (\$4,050)        | (\$2,150)        |
| Choice Basic        | \$18,221  | \$65,804  | \$11,299         | \$20,527         |
| Choice Supplemental | (\$139)   | \$1,986   | (\$2,697)        | (\$1,522)        |
| Select Basic        | N/A       | N/A       | N/A              | (\$218)          |
| Select Supplemental | N/A       | N/A       | N/A              | (\$43)           |
| All Plans           | \$19,510  | \$87,398  | \$6,380          | \$17,038         |

#### **Incurred Loss Ratio**

|                     | 2006 Year | 2007 Year | 1st Quarter 2007 | 1st Quarter 2008 |
|---------------------|-----------|-----------|------------------|------------------|
| Care Basic          | 94%       | 85%       | 96%              | 99%              |
| Care Supplemental   | 104%      | 103%      | 107%             | 103%             |
| Choice Basic        | 98%       | 93%       | 95%              | 91%              |
| Choice Supplemental | 100%      | 98%       | 110%             | 103%             |
| Select Basic        | N/A       | N/A       | N/A              | 93%              |
| Select Supplemental | N/A       | N/A       | N/A              | 113%             |
| All Plans           | 98%       | 94%       | 98%              | 95%              |

Incurred loss ratios illustrate each plan's operating margin. A 100% ratio is equal to break-even. Values above 100% indicate a premium loss.

#### **Rolling 12 Month Trend**

|                     |           | MEDICAL   |                  |                  |
|---------------------|-----------|-----------|------------------|------------------|
|                     | 2006 Year | 2007 Year | 1st Quarter 2007 | 1st Quarter 2008 |
| Care Basic          | 4.9%      | 9.2%      | 4.7%             | 10.4%            |
| Care Supplemental   | 4.2%      | 7.7%      | 2.7%             | 5.8%             |
| Choice Basic        | 9.8%      | 10.1%     | 8.0%             | 10.3%            |
| Choice Supplemental | 4.1%      | 6.6%      | -0.8%            | 7.2%             |
| Select Basic        | N/A       | N/A       | N/A              | N/A              |
| Select Supplemental | N/A       | N/A       | N/A              | N/A              |
|                     |           | PHARMACY  |                  |                  |
|                     | 2006 Year | 2007 Year | 1st Quarter 2007 | 1st Quarter 2008 |
| Care Basic          | 8.9%      | 0.2%      | 5.7%             | 2.6%             |
| Care Supplemental   | 8.6%      | 1.2%      | 5.5%             | 3.0%             |
| Choice Basic        | 9.4%      | 4.9%      | 7.5%             | 5.4%             |
| Choice Supplemental | 5.3%      | 0.1%      | 1.0%             | 2.8%             |
| Select Basic        | N/A       | N/A       | N/A              | N/A              |
| Select Supplemental | N/A       | N/A       | N/A              | N/A              |

<sup>12</sup> month trends illustrate the movement that has occurred during the preceeding twelve months.

#### SELF- FUNDED HEALTH PLANS PER-MEMBER PER-MONTH COSTS as of March 31, 2008

# \* Medical Claims per Member per Month

|                  | Care Basic | Care Supp | <b>Choice Basic</b> | <b>Choice Supp</b> | Select Basic | Select Supp |
|------------------|------------|-----------|---------------------|--------------------|--------------|-------------|
| 1st Quarter 2007 | \$428.13   | \$164.56  | \$233.71            | \$126.52           | N/A          | N/A         |
| 2nd Quarter 2007 | \$448.09   | \$136.33  | \$256.34            | \$108.23           | N/A          | N/A         |
| 3rd Quarter 2007 | \$467.26   | \$138.77  | \$255.87            | \$106.10           | N/A          | N/A         |
| 4th Quarter 2007 | \$475.11   | \$127.95  | \$275.71            | \$100.97           | N/A          | N/A         |
| 1st Quarter 2008 | \$481.27   | \$174.60  | \$260.54            | \$136.20           | \$298.84     | \$128.63    |

# \* Pharmacy Claims per Member per Month

|                  | Care Basic | Care Supp | <b>Choice Basic</b> | Choice Supp | Select Basic | Select Supp |
|------------------|------------|-----------|---------------------|-------------|--------------|-------------|
| 1st Quarter 2007 | \$137.62   | \$207.01  | \$76.17             | \$192.52    | N/A          | N/A         |
| 2nd Quarter 2007 | \$134.52   | \$210.49  | \$77.45             | \$196.05    | N/A          | N/A         |
| 3rd Quarter 2007 | \$137.62   | \$210.21  | \$76.70             | \$195.47    | N/A          | N/A         |
| 4th Quarter 2007 | \$137.94   | \$214.48  | \$78.45             | \$195.66    | N/A          | N/A         |
| 1st Quarter 2008 | \$145.54   | \$220.86  | \$80.50             | \$203.52    | \$50.18      | \$198.46    |

#### \*Total Claims per Member per Month

|                  | Care Basic | Care Supp | <b>Choice Basic</b> | Choice Supp | Select Basic | Select Supp |
|------------------|------------|-----------|---------------------|-------------|--------------|-------------|
| 1st Quarter 2007 | \$565.75   | \$371.57  | \$309.87            | \$319.03    | N/A          | N/A         |
| 2nd Quarter 2007 | \$582.60   | \$346.81  | \$333.79            | \$304.28    | N/A          | N/A         |
| 3rd Quarter 2007 | \$604.89   | \$348.98  | \$332.57            | \$301.57    | N/A          | N/A         |
| 4th Quarter 2007 | \$613.05   | \$342.44  | \$354.16            | \$296.63    | N/A          | N/A         |
| 1st Quarter 2008 | \$626.81   | \$395.46  | \$341.04            | \$339.72    | \$349.02     | \$327.09    |

<sup>\*</sup> Prior quarters are updated for each report as actual claims runoff is realized.

<sup>\*</sup> Pharmacy costs exclude rebates.

# Financial Values By Plan Self-Funded Health Program as of March 31, 2008

|  |   | PERS Care  |   |
|--|---|--|---|
| line   | Basic   | Supp   | Total   |
| 1 Actuarial Assets 12/31/2007  | \$139,151,969   | \$118,849,692  | \$258,001,661   |
| 2 Asset Change 1st Q 2008  | \$ <u>1,188,898</u>   | \$ <u>3,105,506</u>  | \$ <u>4,294,403</u>   |
| 3 Actuarial Assets 03/31/08  | \$140,340,867   | \$121,955,198  | \$262,296,064   |
| 4 Actuarial Reserve 12/31/07   | \$46,121,000  | \$54,798,000   | \$100,919,000   |
| 5 Actuarial Reserve 03/31/08   | \$45,151,000  | \$58,729,000   | \$103,880,000   |
| 5 Actuaria Nesci ve 05/5 1/00  | Ψ-0,101,000   | Ψ30,723,000  | Ψ100,000,000  |
| 6 Assets Less Reserves 03/31/08  | \$95,189,867  | \$63,226,198   | \$158,416,064   |
|  |   | PERS Choice  |   |
|  | Basic   | Supp   | Total   |
| 7 Actuarial Assets 12/31/2007  | \$393,587,319   | \$39,420,530   | \$433,007,849   |
| 8 Asset Change 1st Q 2008  | \$46,753,862  | \$2,981,253  | \$49,735,115  |
| 9 Actuarial Assets 03/31/08  | \$440,341,181   | \$42,401,783   | \$482,742,964   |
| 0 7 10101011 7 100010 00,0 1,00  | Ψ,  | Ψ :=, :σ :,: σσ  | ψ .σ <u>=</u> , <u>=</u> ,σσ .  |
| 10 Actuarial Reserve 12/31/07  | \$230,230,000   | \$26,826,000   | \$257,056,000   |
| 11 Actuarial Reserve 03/31/08  | \$246,489,000   | \$28,615,000   | \$275,104,000   |
|  | , ,   | , , ,  | . ,   |
| 12 Assets Less Reserves 03/31/08   | \$193,852,181   | \$13,786,783   | \$207,638,964   |
|  |   |  |   |
|  |   | PERS Select  |   |
|  | Basic   | PERS Select<br>Supp  | Total   |
| 13 <b>Actuarial Assets 12/31/2007</b>  | <b>Basic</b><br>\$0   |  | <b>Total</b><br>\$0   |
|  |   | Supp   |   |
| 13 Actuarial Assets 12/31/2007<br>14 Asset Change 1st Q 2008<br>15 Actuarial Assets 03/31/08   | \$0   | Supp<br>\$0  | \$0   |
| 14 Asset Change 1st Q 2008<br>15 Actuarial Assets 03/31/08   | \$0<br>\$ <u>2,321,064</u><br>\$2,321,064   | \$0<br>\$13,599<br>\$13,599  | \$0<br>\$ <u>2,334,663</u><br>\$2,334,663   |
| <ul><li>14 Asset Change 1st Q 2008</li><li>15 Actuarial Assets 03/31/08</li><li>16 Actuarial Reserve 12/31/07</li></ul>  | \$0<br>\$ <u>2,321,064</u><br>\$2,321,064<br>\$0  | \$0<br>\$13,599<br>\$13,599<br>\$0   | \$0<br>\$ <u>2,334,663</u><br>\$2,334,663<br>\$0  |
| 14 Asset Change 1st Q 2008<br>15 Actuarial Assets 03/31/08   | \$0<br>\$ <u>2,321,064</u><br>\$2,321,064   | \$0<br>\$13,599<br>\$13,599  | \$0<br>\$ <u>2,334,663</u><br>\$2,334,663   |
| <ul><li>14 Asset Change 1st Q 2008</li><li>15 Actuarial Assets 03/31/08</li><li>16 Actuarial Reserve 12/31/07</li></ul>  | \$0<br>\$ <u>2,321,064</u><br>\$2,321,064<br>\$0  | \$0<br>\$13,599<br>\$13,599<br>\$0   | \$0<br>\$ <u>2,334,663</u><br>\$2,334,663<br>\$0  |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> </ul>   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000   | \$0<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)   | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000   |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> </ul>   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000   | \$0<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br>Total Program  | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000   |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> </ul>   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)  | \$0<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)   | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)  |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> <li>18 Assets Less Reserves 03/31/08</li> </ul>   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)  | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br>Total Program<br>Supp  | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)  |
| 14 Asset Change 1st Q 2008 15 Actuarial Assets 03/31/08  16 Actuarial Reserve 12/31/07 17 Actuarial Reserve 03/31/08  18 Assets Less Reserves 03/31/08   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)<br><b>Basic</b><br>\$532,739,288   | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br>Total Program<br>Supp<br>\$158,270,222   | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)<br><b>Total</b><br>\$691,009,510   |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> <li>18 Assets Less Reserves 03/31/08</li> <li>19 Actuarial Assets 12/31/2007</li> <li>20 Asset Change 1st Q 2008</li> </ul> | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)<br><b>Basic</b><br>\$532,739,288<br>\$50,263,824                                   | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br><b>Total Program</b><br><b>Supp</b><br>\$158,270,222<br>\$6,100,358                                  | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)<br><b>Total</b><br>\$691,009,510<br>\$56,364,181                                   |
| <ul> <li>14 Asset Change 1st Q 2008</li> <li>15 Actuarial Assets 03/31/08</li> <li>16 Actuarial Reserve 12/31/07</li> <li>17 Actuarial Reserve 03/31/08</li> <li>18 Assets Less Reserves 03/31/08</li> <li>19 Actuarial Assets 12/31/2007</li> <li>20 Asset Change 1st Q 2008</li> </ul> | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)<br><b>Basic</b><br>\$532,739,288<br>\$50,263,824                                   | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br><b>Total Program</b><br><b>Supp</b><br>\$158,270,222<br>\$6,100,358                                  | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)<br><b>Total</b><br>\$691,009,510<br>\$56,364,181                                   |
| 14 Asset Change 1st Q 2008 15 Actuarial Assets 03/31/08  16 Actuarial Reserve 12/31/07 17 Actuarial Reserve 03/31/08  18 Assets Less Reserves 03/31/08  19 Actuarial Assets 12/31/2007 20 Asset Change 1st Q 2008 21 Actuarial Assets 03/31/08   | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)<br><b>Basic</b><br>\$532,739,288<br>\$50,263,824<br>\$583,003,112                  | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br><b>Total Program</b><br><b>Supp</b><br>\$158,270,222<br>\$6,100,358<br>\$164,370,580                 | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)<br><b>Total</b><br>\$691,009,510<br>\$56,364,181<br>\$747,373,691                  |
| 14 Asset Change 1st Q 2008 15 Actuarial Assets 03/31/08  16 Actuarial Reserve 12/31/07 17 Actuarial Reserve 03/31/08  18 Assets Less Reserves 03/31/08  19 Actuarial Assets 12/31/2007 20 Asset Change 1st Q 2008 21 Actuarial Assets 03/31/08  22 Actuarial Reserve 12/31/07            | \$0<br>\$2,321,064<br>\$2,321,064<br>\$0<br>\$4,215,000<br>(\$1,893,936)<br><b>Basic</b><br>\$532,739,288<br>\$50,263,824<br>\$583,003,112<br>\$276,351,000 | \$0<br>\$13,599<br>\$13,599<br>\$13,599<br>\$0<br>\$92,000<br>(\$78,401)<br><b>Total Program</b><br><b>Supp</b><br>\$158,270,222<br>\$6,100,358<br>\$164,370,580<br>\$81,624,000 | \$0<br>\$2,334,663<br>\$2,334,663<br>\$0<br>\$4,307,000<br>(\$1,972,337)<br><b>Total</b><br>\$691,009,510<br>\$56,364,181<br>\$747,373,691<br>\$357,975,000 |

# Self-Funded Health Plans Relationship of Plan Assets to the Actuarial Reserve\* as of March 31, 2008

|   |  | PERS Care  |  |
|---|--|--|--|
| Assets 03/31/2008   | <b>Basic</b><br>\$140,340,867                  | <b>Supp</b><br>\$121,955,198                           | <b>Total</b><br>\$262,296,064  |
| A33013 03/3 1/2000  |  |  |  |
| Actuarial Reserve 03/31/2008  | \$45,151,000                                   | \$58,729,000   | \$103,880,000  |
| Assets Above Actuarial Reserve  | \$95,189,867                                   | \$63,226,198   | \$158,416,064  |
| Ratio of Assets to the Actuarial Reserve  | 311%   | 208%   | 252%   |
|   | F  | PERS Choice  |  |
|   | Basic  | Supp   | Total  |
| Assets 03/31/2008   | \$440,341,181                                  | \$42,401,783   | \$482,742,964  |
| Actuarial Reserve 03/31/2008  | \$246,489,000                                  | \$28,615,000   | \$275,104,000  |
| Assets Above Actuarial Reserve  | \$193,852,181                                  | \$13,786,783   | \$207,638,964  |
| Ratio of Assets to the Actuarial Reserve  | 179%   | 148%   | 175%   |
|   | 1  | PERS Select  |  |
|   | Basic  | Supp   | Total  |
| Assets 03/31/2008   | \$2,321,064                                    | \$13,599   | \$2,334,663  |
|   |  |  | . , ,  |
| Actuarial Reserve 03/31/2008  | \$4,215,000                                    | \$92,000   | \$4,307,000  |
| Actuarial Reserve 03/31/2008 Assets Above Actuarial Reserve                               | \$4,215,000<br>(\$1,893,936)                   | \$92,000<br>(\$78,401)                                 |  |
|   |  |  | \$4,307,000  |
| Assets Above Actuarial Reserve  | (\$1,893,936)<br>55%                           | (\$78,401)   | \$4,307,000<br>(\$1,972,337)   |
| Assets Above Actuarial Reserve  | (\$1,893,936)<br>55%                           | (\$78,401)<br>15%                                      | \$4,307,000<br>(\$1,972,337)   |
| Assets Above Actuarial Reserve  | (\$1,893,936)<br>55%<br><b>Total Se</b>        | (\$78,401)<br>15%<br>elf-Funded Program                | \$4,307,000<br>(\$1,972,337)<br>54%                                  |
| Assets Above Actuarial Reserve Ratio of Assets to the Actuarial Reserve                   | (\$1,893,936)<br>55%<br>Total Se<br>Basic      | (\$78,401)<br>15%<br>elf-Funded Program<br>Supp        | \$4,307,000<br>(\$1,972,337)<br>54%                                  |
| Assets Above Actuarial Reserve Ratio of Assets to the Actuarial Reserve Assets 03/31/2008 | (\$1,893,936) 55% Total Se Basic \$583,003,112 | (\$78,401)  15%  elf-Funded Program Supp \$164,370,580 | \$4,307,000<br>(\$1,972,337)<br>54%<br><b>Total</b><br>\$747,373,691 |

<sup>\*</sup> The Actuarial Reserve equals the Incurred But Not Reported (IBNR) reserve (without a contingency load) plus the Risk Based Capital Reserve (RBC) set at a 300% level.

### Self-Funded Health Plans Enrollment Comparison for 2007 and 2008 as of March 31, 2008

# Membership for 2007:

| Members | Care Basic | Care Supp | <b>Choice Basic</b> | Choice Supp | Select Basic | Select Supp | Total   |
|---------|------------|-----------|---------------------|-------------|--------------|-------------|---------|
| Jan-07  | 22,349     | 51,403    | 208,535             | 26,994      | 0            | 0           | 309,281 |
| Feb-07  | 22,173     | 51,300    | 205,708             | 27,339      | 0            | 0           | 306,520 |
| Mar-07  | 21,996     | 51,193    | 208,754             | 27,584      | 0            | 0           | 309,527 |
| Apr-07  | 21,898     | 51,105    | 208,843             | 27,830      | 0            | 0           | 309,676 |
| May-07  | 21,826     | 51,008    | 205,487             | 28,020      | 0            | 0           | 306,341 |
| Jun-07  | 21,690     | 50,891    | 205,818             | 28,229      | 0            | 0           | 306,628 |
| Jul-07  | 21,503     | 50,880    | 206,323             | 28,539      | 0            | 0           | 307,245 |
| Aug-07  | 21,350     | 50,809    | 206,761             | 28,831      | 0            | 0           | 307,751 |
| Sep-07  | 21,297     | 50,755    | 207,421             | 29,129      | 0            | 0           | 308,602 |
| Oct-07  | 21,215     | 50,684    | 207,642             | 29,459      | 0            | 0           | 309,000 |
| Nov-07  | 21,114     | 50,578    | 207,967             | 29,795      | 0            | 0           | 309,454 |
| Dec-07  | 21,046     | 50,501    | 207,924             | 30,096      | 0            | 0           | 309,567 |

# Membership for 2008:

| Members | Care Basic | Care Supp | Choice Basic | Choice Supp | Select Basic | Select Supp | Total   |
|---------|------------|-----------|--------------|-------------|--------------|-------------|---------|
| Jan-08  | 20,678     | 50,771    | 215,472      | 31,307      | 3,505        | 74          | 321,807 |
| Feb-08  | 20,487     | 50,636    | 214,593      | 31,531      | 3,762        | 75          | 321,084 |
| Mar-08  | 20,319     | 50,544    | 213,948      | 31,819      | 3,960        | 79          | 320,669 |
| Apr-08  |            |           |              |             |              |             |         |
| May-08  |            |           |              |             |              |             |         |
| Jun-08  |            |           |              |             |              |             |         |
| Jul-08  |            |           |              |             |              |             |         |
| Aug-08  |            |           |              |             |              |             |         |
| Sep-08  |            |           |              |             |              |             |         |
| Oct-08  |            |           |              |             |              |             |         |
| Nov-08  |            |           |              |             |              |             |         |
| Dec-08  |            |           |              |             |              |             |         |